

CREATED BY

Vince Gilligan | Peter Gould

EPISODE 3.06

"Off Brand"

While Chuck tries to make sense of what happened at the hearing, Jimmy finds a clever way out of a financial jam. Don Hector gets under Nacho's skin.

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BETTER CALL SAUL is an AMC Original Series

EPISODE CAST

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1 00:00:02 --> 00:00:05 [LATIN MUSIC PLAYING]

2 00:01:00 --> 00:01:02 You're good.

3 00:01:06 --> 00:01:07 See you, Nacho.

4 00:01:08 --> 00:01:09 Don Hector.

5 00:01:09 --> 00:01:10 Mm.

6 00:01:41 --> 00:01:43 Hola, Don Hector.

7 00:01:44 --> 00:01:45 Hey, Nacho.

8 00:01:46 --> 00:01:47 NACHO: Have a seat.

00:01:54 --> 00:01:56

DOMINGO:

How's your dad?

10 00:02:00 --> 00:02:02 Uh, fine.

11 00:02:02 --> 00:02:04 -Business good? -Yeah, I think so. 12 00:02:04 --> 00:02:06 -Cool. -All right.

13 00:02:06 --> 00:02:08 Hey, my father's gonna bring in his Corolla.

14
00:02:08 --> 00:02:13
His dogs tore up the back seat.
Like, ate the stuffing.

15
00:02:29 --> 00:02:35
So one of my guys, new kid,
got spooked by a cruiser and ran.

16 00:02:36 --> 00:02:38 Dumped his stash in the gutter.

> 17 00:02:39 --> 00:02:41 Let me finish.

> 18 00:02:51 --> 00:02:53 You're light.

> > 19

00:02:56 --> 00:02:59
-Like I was saying, the guy--Why didn't you make it up on your end?

20 00:02:59 --> 00:03:02 I did, but I couldn't make it all up.

> 21 00:03:03 --> 00:03:05 You got my share, man.

22 00:03:07 --> 00:03:08 I swear.

23 00:03:12 --> 00:03:15 All right. Make it up next week.

> 24 00:03:16 --> 00:03:18 Thank you, Nacho.

> 25 00:03:18 --> 00:03:19 Don Hector.

26 00:03:30 --> 00:03:33 Who works for who, huh?

27 00:03:38 --> 00:03:39 [SIGHS]

28 00:03:52 --> 00:03:54 DOMINGO: Nacho, no.

29 00:03:55 --> 00:03:57 No!

30 00:03:57 --> 00:03:58 No!

31 00:03:59 --> 00:04:02 Nacho, no.

32 00:04:02 --> 00:04:04 Oh, come on. Come on.

33 00:04:04 --> 00:04:06 [SCREAMING] 34 00:04:06 --> 00:04:10 No! No, I'm sorry! I'm sorry! No, no--

> 35 00:04:11 --> 00:04:12 Nacho. [SCREAMS]

> 36 00:04:13 --> 00:04:14 [CLATTERING]

37 00:04:16 --> 00:04:18 [BLOWS LANDING AND DOMINGO GROANING]

38 00:04:27 --> 00:04:29 [SEWING MACHINE WHIRRING]

39 00:04:34 --> 00:04:35 [IN SPANISH] Son.

40 00:04:36 --> 00:04:38 Have you seen the black cowhide?

> 41 00:04:38 --> 00:04:40 [IN SPANISH] In the back, Dad.

> 42 00:04:40 --> 00:04:42 On the top shelf.

43 00:04:45 --> 00:04:46 Next to the red suede.

44 00:04:46 --> 00:04:48 Oh.

46 00:05:27 --> 00:05:28 [SEWING STOPS]

47 00:05:29 --> 00:05:32 [MAN TALKING IN SPANISH OVER TV]

48 00:05:32 --> 00:05:34 [CHEERS AND APPLAUSE OVER TV]

> 49 00:05:50 --> 00:05:52 [الالالالا

50 00:06:07 --> 00:06:09

KIM: I wanna start by thanking you for your patience...

00:06:09 --> 00:06:13 ...through this long and emotional proceeding.

52 00:06:14 --> 00:06:16 Jimmy McGill has worked tirelessly...

> 53 00:06:16 --> 00:06:19 ...to build a practice that helps an underserved...

54
00:06:19 --> 00:06:23
...and frankly, overlooked segment of our community...

00:06:23 --> 00:06:25 ...the elderly.

56

00:06:26 --> 00:06:28
You've heard from many
of Mr. McGill's clients today.

57

00:06:29 --> 00:06:33
Every one of them came here gladly
in support of their lawyer.

58 00:06:34 --> 00:06:35 Jimmy reached out to people...

59

00:06:35 --> 00:06:39
...who may never have seen an attorney
in their entire lives.

00:06:39 --> 00:06:42

He took the time to make sure they had wills...

61

00:06:42 --> 00:06:46
...that accurately reflected their wishes for a price they could afford.

62 00:06:47 --> 00:06:50 Because Jimmy McGill cares about people.

63

00:06:51 --> 00:06:55

He's devoted the past three years
of his life to his brother's welfare.

64

00:06:55 --> 00:06:58
Waking at 5 in the morning
to buy Charles' favorite newspaper...

00:06:58 --> 00:07:01 ...from the single newsstand in the city that carries it.

66

00:07:01 --> 00:07:06

Dropping everything to care for his brother through multiple hospitalizations.

67

00:07:06 --> 00:07:08
Even supporting Charles' career...

68

00:07:08 --> 00:07:11

...by hand-making

a Mylar-lined suit jacket...

69

00:07:11 --> 00:07:14

...to spare his brother discomfort from exposure to electricity.

70

00:07:16 --> 00:07:17

And yet, during this time...

71

00:07:18 --> 00:07:21

... Charles McGill's irrational animus towards his brother...

72

00:07:21 --> 00:07:25

...grew to epic proportions.

73

00:07:26 --> 00:07:29

So when Jimmy discovered that Charles had used his love and his caring...

74

00:07:29 --> 00:07:31

...against him...

00:07:31 --> 00:07:32 ...when he discovered...

76
00:07:32 --> 00:07:36
...he had been betrayed
by his only living blood relative...

77
00:07:36 --> 00:07:38
...Jimmy snapped.

78 00:07:39 --> 00:07:41 Wouldn't you?

79 00:07:42 --> 00:07:44 I might.

80 00:07:44 --> 00:07:45 [KNOCKING ON DOOR]

81 00:07:45 --> 00:07:47 Chuck?

82
00:07:47 --> 00:07:50
KIM: Jimmy McGill understands
he broke the law...

83 00:07:50 --> 00:07:52 ...when he forced his way into his brother's house...

84 00:07:53 --> 00:07:56 ...and he is deeply sorry.

85
00:07:56 --> 00:07:59
He is more than ready
to face the consequences.

00:08:00 --> 00:08:05

However,

as to ethical violation 16-304A...

87

00:08:05 --> 00:08:08

...the state bar's claim

of destruction of evidence...

88

00:08:08 --> 00:08:12

...it categorically did not happen.

89

00:08:13 --> 00:08:16

Jimmy McGill had no agenda when he entered his brother's home.

90

00:08:17 --> 00:08:20

-He lost his temper, plain and simple.
-Chuck, please let me in.

91

00:08:20 --> 00:08:23

So now the question you must ask yourselves is this:

92

00:08:24 --> 00:08:29

Is the legal profession better with Jimmy McGill in it?

93

00:08:31 --> 00:08:35

I believe the answer is a resounding yes.

94

00:08:37 --> 00:08:40

Oh. Here's to 12 short months.

95

00:08:41 --> 00:08:44

Also, somebody call the pope because according to your summation...

00:08:45 --> 00:08:49

...I ought to be a saint, me and Mother Teresa, right up there with her.

97

00:08:49 --> 00:08:52

"St. Jimmy."

Yeah, that has a nice ring to it.

98

00:08:52 --> 00:08:53

Boom.

99

00:08:55 --> 00:08:57

Ah.

100

00:09:00 --> 00:09:06

So have you given any thought to what you're gonna do for the next year?

101

00:09:06 --> 00:09:08

-You know, with your clients?

-Whoa.

102

00:09:08 --> 00:09:09

Slow down.

103

00:09:10 --> 00:09:13

That is tomorrow talk, counselor.

104

00:09:13 --> 00:09:17

Tonight, I celebrate with

the world's best defense attorney.

105

00:09:17 --> 00:09:18

Where are your notes?

106

00:09:18 --> 00:09:22

Let's spread them out and roll around on them. See what happens.

107 00:09:22 --> 00:09:23 [LAUGHING]

108 00:09:25 --> 00:09:27 It's a good plan.

109 00:09:27 --> 00:09:29 [KNOCKING ON DOOR]

110 00:09:33 --> 00:09:35 [KNOCKING CONTINUES]

111 00:09:45 --> 00:09:46 Rebecca?

112 00:09:46 --> 00:09:48 REBECCA: Jimmy.

113 00:09:48 --> 00:09:51 JIMMY: Well, I'm-- Come on in, please.

> 114 00:09:51 --> 00:09:54 -Hi. Uh, Kim Wexler. -Rebecca Bois.

115 00:09:54 --> 00:09:56 We didn't formally meet earlier.

116 00:09:56 --> 00:09:57 -Right. It's nice to meet you. REBECCA: Yeah.

00:09:58 --> 00:10:01
I was just at Chuck's,
and he won't answer the door.

118

00:10:02 --> 00:10:05
I was out there knocking for almost an hour.

119

00:10:05 --> 00:10:08

That sounds like Chuck. I'm sure
he's fine. He's just being dramatic.

120

00:10:08 --> 00:10:11
I think it's a little bit more than that.

121

00:10:11 --> 00:10:14

I want you to come with me to get him to let us in.

122

00:10:14 --> 00:10:18
-Jimmy, he needs our help.
-No, thanks.

123

124

00:10:23 --> 00:10:25 You owe it to him.

125

00:10:26 --> 00:10:28 I don't owe him squat.

126

 $00:10:39 \longrightarrow 00:10:40$ Jimmy, you lied to me.

127

 $00:10:41 \longrightarrow 00:10:43$ This was never about helping Chuck.

128

00:10:43 --> 00:10:47

If you feel misled, I apologize, but I think I was clear.

129

00:10:47 --> 00:10:49
I told you I had to defend myself...

130

00:10:49 --> 00:10:53
...and Chuck would need help afterwards,
which he does.

131

00:10:53 --> 00:10:55
You got what you wanted.

132

00:10:55 --> 00:10:57
Now it's time to do what's right.

133 00:10:57 --> 00:10:59 Yeah....

134 00:11:00 --> 00:11:01 No.

135

00:11:03 --> 00:11:06

Jimmy, he's still your brother.

136

00:11:07 --> 00:11:10 Not anymore, he's not.

137

00:11:20 --> 00:11:23

Chuck was right about you all along.

138

00:11:25 --> 00:11:29

He's mentally ill. What is your excuse?

139

00:11:32 --> 00:11:34 Enjoy your champagne.

140 00:11:44 --> 00:11:45 [DOOR CLOSES]

141

00:11:50 --> 00:11:52
Like the other night, during dinner...

142 00:11:52 --> 00:11:55

... Kaylee asked if her daddy ever used to cook.

143 00:11:55 --> 00:11:57 And I told her about...

144

00:11:57 --> 00:12:01
...how Matty used to make her
Mickey Mouse pancakes on weekends.

145

00:12:02 --> 00:12:06
You know, two small pancake ears
 attached to a big one?

146

00:12:06 --> 00:12:10
She didn't remember,
but I think it made her happy.

147 00:12:11 --> 00:12:14 She even asked for them

the next morning.

148

00:12:15 --> 00:12:17
Boy, Matty made it look easy.

00:12:18 --> 00:12:21
Keeping the ears separated,
 it's really hard.

150

00:12:21 --> 00:12:25
Mine looked terrible,
but Kaylee didn't care.

151

00:12:26 --> 00:12:29
Now she wants "Daddy pancakes"
every weekend.

152 00:12:29 --> 00:12:31 [WOMAN CHUCKLES]

153 00:12:31 --> 00:12:35 But there are times....

154 00:12:36 --> 00:12:37 Career day's coming up...

155
00:12:37 --> 00:12:41
...and she asked me if I would go and talk about her daddy's job.

156 00:12:41 --> 00:12:44 She wants to know more about what he did.

157 00:12:45 --> 00:12:48That kind of took my breath away.

158 00:12:48 --> 00:12:50 Kaylee's teacher thinks it would be good for her...

159

00:12:50 --> 00:12:56
...maybe make his absence feel a little bit more normal.

160

00:12:57 --> 00:13:01

MAN: So do you think you're gonna do it?
-I don't know.

161

00:13:02 --> 00:13:04

-Maybe.

MAN: Good.

162

00:13:05 --> 00:13:07

That's good work, Stacey.

163

00:13:09 --> 00:13:12

Well, who's next?

164

00:13:14 --> 00:13:16

STACEY:

Thanks for coming. It means a lot.

165

00:13:16 --> 00:13:19

MIKE: Well, honey, if it makes you feel any better, I'm all for it.

166

00:13:19 --> 00:13:22

STACEY:

Enough that you'd come again?

167

00:13:22 --> 00:13:23

MIKE:

We'll see.

168

00:13:24 --> 00:13:28

STACEY: Well, the thing is I sort of volunteered you for something.

00:13:28 --> 00:13:31

MIKE: What?

-To help with the new playground.

170

00:13:32 --> 00:13:34

The kids deserve way better than that, don't you think?

171

00:13:35 --> 00:13:36

Sure, but why me?

172

00:13:36 --> 00:13:39

Well, they need someone who knows how to pour concrete.

173

00:13:39 --> 00:13:42

The slide and swings need something called footings, I think.

174

00:13:42 --> 00:13:45

Sweetheart,

that's not really my department.

175

00:13:45 --> 00:13:49

Sure it is, Pop.

You built a carport when Matty was a kid.

176

00:13:49 --> 00:13:50

I did?

177

00:13:50 --> 00:13:54

Yeah, he told me about it

a bunch of times.

178

00:13:54 --> 00:13:56

He said when

you were pricing it out...

00:13:56 --> 00:13:58

...you thought all the people who gave you quotes were crooks.

180

00:13:58 --> 00:14:01

So you decided to do it yourself.

181

00:14:01 --> 00:14:04

And you let Matty write his initials in the wet cement.

182

00:14:06 --> 00:14:11

Pop, the way he talked about you, it was like you hung the moon.

183

00:14:13 --> 00:14:15

I'm sorry.

I can get you out of it. I thought--

184

00:14:15 --> 00:14:18

No, it's fine.

Just tell me when and where.

185

00:14:18 --> 00:14:21

-Ha-ha-ha.

-Come on. Jeez.

186

00:14:23 --> 00:14:25

STACEY:

Thank you.

187

00:14:53 --> 00:14:55

[KNOCKING ON DOOR]

188

00:14:56 --> 00:14:57

Chuck?

00:15:08 --> 00:15:10 Chuck, it's Howard.

190

00:15:15 --> 00:15:17 [KNOCKING]

191

00:15:17 --> 00:15:20 I'm not leaving, Chuck.

192

193

00:15:25 --> 00:15:27 [KNOCKING CONTINUES]

194

00:15:28 --> 00:15:30 Chuck?

195

00:16:10 --> 00:16:14
That is a 35-year-old Macallan.

196

00:16:15 --> 00:16:17
I'm not gonna tell you
how much it cost...

197

00:16:17 --> 00:16:19 ...but don't worry, it's coming out of my end.

198

00:16:23 --> 00:16:25 The opinion came in.

199

00:16:25 --> 00:16:27 Jimmy was suspended

for 12 months.

200

 $00:16:28 \longrightarrow 00:16:31$ This is a win, my friend.

201

00:16:31 --> 00:16:33 I know, it doesn't feel like it.

202

00:16:34 --> 00:16:36
But hear me out.

203

00:16:36 --> 00:16:39 Jimmy's not gonna be a lawyer for one year.

204

00:16:39 --> 00:16:41

And if he screws up,
which we both know is likely...

205

00:16:42 --> 00:16:43 ...his PPD terminates.

206

00:16:43 --> 00:16:47

And that one year
may turn into forever.

207

00:16:53 --> 00:16:55 Chuck, you're at a crossroads.

208

00:16:55 --> 00:16:57
You can keep looking backwards...

209

00:16:57 --> 00:17:01

...stay focused on your brother, what he's up to, or you can go forward.

00:17:02 --> 00:17:04 And, Chuck, listen to me...

211

00:17:05 --> 00:17:07 ...Jimmy's just not worth it.

212

00:17:07 --> 00:17:10 Where would we be if...

213

00:17:10 --> 00:17:14
...say, Clarence Darrow had devoted the best years of his life...

214

00:17:14 --> 00:17:17 ...to supervising his ne'er-do-well relatives?

215

00:17:17 --> 00:17:20
Think of the cases
he wouldn't have taken...

216

00:17:20 --> 00:17:24
...the injustices that would have gone unanswered.

217

00:17:25 --> 00:17:27 What a waste.

218

00:17:30 --> 00:17:31 I say...

219

00:17:33 --> 00:17:36 ...put your energy into the future.

220

00:17:46 --> 00:17:48
Anything else...

00:17:48 --> 00:17:52

...is a waste of your time and intellect.

222

00:17:59 --> 00:18:00 What do you say?

223

00:18:03 --> 00:18:04 [SNIFFS]

224

00:18:04 --> 00:18:06 [EXHALES]

225

00:18:16 --> 00:18:18
To new beginnings.

226

00:18:19 --> 00:18:21 To new beginnings.

227

00:18:32 --> 00:18:33
You okay to drive?

228

00:18:34 --> 00:18:36 Absolutely.

229

00:18:39 --> 00:18:40 How are you feeling?

230

00:18:40 --> 00:18:43

Oh, I'm fine. Thank you, Howard.

231

00:19:05 --> 00:19:07 [SIGHS]

232

00:19:08 --> 00:19:09

[CAR DEPARTING]

233 00:19:33 --> 00:19:35 [,,,,]

234 00:19:45 --> 00:19:46 [GRUNTING]

235 00:19:54 --> 00:19:56 [BREATHING DEEPLY]

236 00:20:10 --> 00:20:11 Lunch is served.

237 00:20:12 --> 00:20:13 Swim, honey.

238 00:20:13 --> 00:20:16 Get it before it's soggy.

239 00:20:22 --> 00:20:24 [SIGHS]

240 00:20:25 --> 00:20:29 -Francesca, it's go time. FRANCESCA: Where do you wanna start?

> 241 00:20:29 --> 00:20:30 With the A's.

242 00:20:31 --> 00:20:34 FRANCESCA: Hi, Mrs. Adamson? It's Francesca at Jimmy McGill's office.

243
00:20:35 --> 00:20:37
Are you available to talk with Jimmy?
Okay, great.

00:20:38 --> 00:20:39

Mrs. Adamson.

245

00:20:40 --> 00:20:42

Hello, dear. Do you have a moment?

246

00:20:42 --> 00:20:45

I just wanted you

to be the first to know...

247

00:20:45 --> 00:20:48

...that I'll be taking

a brief sabbatical from the law.

248

00:20:48 --> 00:20:49

Just one year.

249

00:20:49 --> 00:20:52

One quick trip of the Earth around the sun and I'll be back.

250

00:20:53 --> 00:20:54

I will.

251

00:20:54 --> 00:20:56

[\ \ \ \ \]

252

00:20:56 --> 00:20:58

-Next.

FRANCESCA: Hold for Jimmy.

253

00:20:58 --> 00:21:02

I did? Oh, that's an honor.

254

00:21:02 --> 00:21:04

And how did he pass?

255

00:21:06 --> 00:21:09

Next. The details will all be in a letter you'll receive shortly.

256

00:21:10 --> 00:21:11 Mostly legal boilerplate.

257

00:21:11 --> 00:21:14

Now you give that nephew a hug for me.

258

00:21:14 --> 00:21:15 Niece.

259

00:21:15 --> 00:21:17
Next.

260

00:21:18 --> 00:21:21

-Hold for Jimmy.

-It's just a technical thing, really.

261

00:21:22 --> 00:21:25

It's just a technical--

An agreement. It's an agreement.

262

00:21:25 --> 00:21:29

It's an agreement that I came to with the bar association.

263

00:21:29 --> 00:21:32

You're gonna get a letter

with all the details so--

264

00:21:32 --> 00:21:35

Mr. Levine, can you hear me? Hello?

00:21:35 --> 00:21:40

Can you hear me still?

Okay, you stop talking and I'll talk.

266

00:21:40 --> 00:21:41 Okay. Next.

267

00:21:42 --> 00:21:47

The letter will explain it, but the details are boring, legalistic mumbo jumbo.

268

00:21:47 --> 00:21:50

I don't know where those sounds are coming from, sir.

269

00:21:50 --> 00:21:53

You-- You'll have to check.

Well, then stay inside.

270

00:21:53 --> 00:21:57

Details will be in a letter.

That's right, but don't worry about it.

271

00:21:57 --> 00:22:00

Next. Next. Next. Next.

272

00:22:00 --> 00:22:02

Yes, Mrs. Pressman,

I still have the document.

273

00:22:03 --> 00:22:06

I'm including the calico.

274

00:22:06 --> 00:22:08

I don't wanna get down

into the weeds on this with you.

00:22:09 --> 00:22:11

Just my headache, sir. I'm tired.

276

00:22:11 --> 00:22:14

Listen to you. Where did you learn so much about lawyering?

277

00:22:14 --> 00:22:17

Yes, just watch your mail for that letter from my office.

278

00:22:17 --> 00:22:19

Okay. Bye bye.

279

00:22:20 --> 00:22:22

-Next.

FRANCESCA: Last one. Mr. Yalowitz.

280

00:22:22 --> 00:22:24

Last one.

281

00:22:26 --> 00:22:29

Mr. Yalowitz. Hey, it's Jimmy McGill.

282

00:22:29 --> 00:22:33

Listen, for your future lawyering needs, I am taking a hiatus of one year.

283

00:22:33 --> 00:22:37

Will you please watch your mail for a letter from my office?

284

00:22:38 --> 00:22:39

Yes, Jimmy from TV.

285

00:22:39 --> 00:22:42

You watch it every day, huh?

286 00:22:44 --> 00:22:45 Really?

287 00:22:46 --> 00:22:48 Were you the pilot of the B-29?

288 00:22:49 --> 00:22:52 Thirty-two missions? Holy--

289 00:22:54 --> 00:22:56 Well, can I just say, sir...

> 290 00:22:56 --> 00:23:00

...you are one of the people who made the Greatest Generation so damn great.

> 291 00:23:00 --> 00:23:01 I salute you.

292 00:23:03 --> 00:23:05 All right. See you soon.

293 00:23:06 --> 00:23:08 On TV, right.

294 00:23:08 --> 00:23:10 Bye.

295 00:23:18 --> 00:23:21 Francesca, get me KWBV.

296 00:23:22 --> 00:23:24 Okay. 297 00:23:35 --> 00:23:37 Get me the manager.

298

00:23:38 --> 00:23:41

Then get me somebody
who can pull a commercial, stat.

299

00:23:58 --> 00:24:03
-You finished making your calls?
-Yeah, that was a ton of fun.

300 00:24:03 --> 00:24:05 Ahem. But what gets me is this.

> 301 00:24:05 --> 00:24:07 What is it?

302 00:24:07 --> 00:24:09 It is my KWBV contract.

303 00:24:09 --> 00:24:12 I almost let one of my ads run today.

> 304 00:24:12 --> 00:24:15 -You can't do that. -I know.

305 00:24:15 --> 00:24:18 But can you believe this? I've got nine airings left.

> 306 00:24:18 --> 00:24:21 I'm out 4000 bucks.

> 307 00:24:22 --> 00:24:24 Whew.

308 00:24:26 --> 00:24:27 I guess...

309

00:24:28 --> 00:24:31
...you have to find a local business and sell them your time.

310 00:24:31 --> 00:24:33 -What else can you do? -Ahem. Yeah.

311 00:24:34 --> 00:24:39 This pile of garbage explicitly states I'm not allowed to resell.

312 00:24:39 --> 00:24:41 You're a lawyer. See if you can you find a loophole.

313 00:24:41 --> 00:24:46 I cannot look at another contract. I'm up to my eyeballs in Mesa Verde.

> 314 00:24:47 --> 00:24:49 Yeah, I'm sorry.

315 00:24:49 --> 00:24:52 So, what do you want to do about Francesca?

316 00:24:52 --> 00:24:53 [CLEARS THROAT]

317 00:24:53 --> 00:24:54 Do about her? What?

00:24:55 --> 00:24:57

How much notice should we give her?

Two weeks?

319

00:25:00 --> 00:25:02

We're not doing her any favors by keeping her in the dark.

320

00:25:02 --> 00:25:05

She should start looking.

321

00:25:05 --> 00:25:06

[SCOFFS]

322

00:25:06 --> 00:25:09

So you want to fire Francesca?

323

00:25:10 --> 00:25:11

I don't want to.

324

00:25:11 --> 00:25:16

I don't need her for more than filing and getting coffee. I can do that myself.

325

00:25:16 --> 00:25:18

We just hired her. I like her.

326

00:25:18 --> 00:25:21

We need to talk about

the overhead on this place.

327

00:25:21 --> 00:25:22

No, Kim, no.

328

00:25:22 --> 00:25:25

This office is set up

for two legal practices...

329

00:25:25 --> 00:25:29

...and now there's only one. I don't need all this space. I only have one client.

330

00:25:29 --> 00:25:32

-It's a huge client.

-I looked into it...

331

00:25:32 --> 00:25:35

...and breaking the lease will cost less than 10 months' rent.

332

00:25:36 --> 00:25:40

We didn't go through all this to give up everything after one day of suspension.

333

00:25:40 --> 00:25:44

-One day.

-It's not everything.

334

00:25:45 --> 00:25:48

It's an office. Four walls and a door.

335

00:25:48 --> 00:25:51

Why waste money on something we don't need?

336

00:25:53 --> 00:25:57

As far as I'm concerned, nothing's changed, all right?

337

00:25:58 --> 00:26:01

I'll hold up my end,

you hold up yours. Fifty-fifty.

00:26:01 --> 00:26:05
You'll keep paying for half a law office even though you're not practicing law?

339 00:26:05 --> 00:26:07 -Call it aspirational thinking. -Okay.

340 00:26:08 --> 00:26:11 But how are you gonna pay for it?

341 00:26:13 --> 00:26:15 The day I don't show up with my half...

> 342 00:26:16 --> 00:26:19 ...that's the day we'll talk about closing this place.

> > 343 00:26:21 --> 00:26:24 That's fair, I guess.

344 00:26:31 --> 00:26:33 You'll see.

345 00:26:34 --> 00:26:35 [DOOR OPENS]

346 00:26:39 --> 00:26:41 [DOOR CLOSES]

347 00:26:51 --> 00:26:55 Look at the two of you. I mean, you belong on TV.

348 00:26:55 --> 00:26:57 You're naturals.

00:26:57 --> 00:27:00
I know. You're thinking,
"It's too good to be true.

350

00:27:00 --> 00:27:03
The TV's too expensive.
We can't afford that."

351

00:27:03 --> 00:27:06 Well, I'm telling you, you can.

352

00:27:06 --> 00:27:08 And here's the beauty part.

353

00:27:08 --> 00:27:11

For a reasonable price,
we will shoot your commercial.

354

00:27:11 --> 00:27:16

And then we'll throw in the air-time for the low, low price of free.

355

00:27:16 --> 00:27:18
"Hey, give me Jimmy."

356

00:27:18 --> 00:27:20
That's right. That's me.
You've seen my ad.

357

00:27:21 --> 00:27:24
Well, what I did for me,
my friends, I will do that for you.

358

00:27:24 --> 00:27:26

Look,

our all-inclusive premium package...

00:27:26 --> 00:27:29

...that's gonna be

the best bang for your buck.

360

00:27:29 --> 00:27:33

We'll shoot nine commercials for \$4,900.

361

00:27:33 --> 00:27:34

Okay?

362

00:27:34 --> 00:27:39

And that includes the nine airings at 3:20 in the afternoon on channel KWBV.

363

00:27:39 --> 00:27:43

That is a prime slot with a viewership...

364

00:27:43 --> 00:27:47

...of tens of thousands

of potential customers.

365

00:27:47 --> 00:27:49

-It does sound like a good deal.
-It does.

.

366

00:27:50 --> 00:27:53

-It's a lot of money.

-Yeah.

367

00:27:53 --> 00:27:57

That's perfectly understandable. It's a big financial commitment.

368

00:27:57 --> 00:28:01

That's why we have

our "Toe-in-the-Water" package.

00:28:02 --> 00:28:06 That's one commercial, flat rate, 849.95.

370

00:28:07 --> 00:28:10
Beauty part again, free airtime.

371

00:28:10 --> 00:28:12
And when this thing runs,
you're gonna get calls.

372

00:28:12 --> 00:28:14 I can promise you that. Heh.

373

00:28:17 --> 00:28:19 We'll think about it.

374

00:28:19 --> 00:28:21 Excellent.

375

00:28:21 --> 00:28:24

When do you think you might decide?

376

00:28:25 --> 00:28:27 -Maybe next week. -Yeah.

377

00:28:28 --> 00:28:31

Oh. Gee, I'm sorry for any confusion.

378

00:28:31 --> 00:28:33

But I was talk--

379

00:28:33 --> 00:28:37

I was talking

about a much shorter window...

380

00:28:37 --> 00:28:40

...for the thinking part.

381

00:28:40 --> 00:28:42

How short?

382

00:28:43 --> 00:28:46

We would have you on the air by 3:20 this afternoon.

383

00:28:46 --> 00:28:50

Today? You're gonna shoot a commercial in the next two and a half hours?

384

00:28:50 --> 00:28:53

Oh, no. I mean,

there's a whole post process.

385

00:28:53 --> 00:28:56

There's editing,

and mixing, coloring, layback.

386

00:28:56 --> 00:28:57

It's a whole megillah.

You don't want to know.

387

00:28:57 --> 00:29:02

But we would need to be shooting in the next 15 minutes.

388

00:29:15 --> 00:29:18

WOMAN: No, there's Joseph and the Amazing Technicolor Dreamcoat.

389

00:29:18 --> 00:29:20

MAN 1: I thought they made, like, a Moses musical.

390

00:29:20 --> 00:29:21

MAN 2: They did.

WOMAN: They did.

391

00:29:21 --> 00:29:23

MAN 1:

Which one's that? "Let my people go"?

392

00:29:23 --> 00:29:25

MAN 2:

Well, yeah. It was kind of--

393

00:29:26 --> 00:29:27

JIMMY:

Everybody get in the car.

394

00:29:44 --> 00:29:46

-Is everything okay? -No.

395

00:29:47 --> 00:29:49

I air in two hours and 20 minutes, and I have no client.

396

00:29:49 --> 00:29:53

That's another 400 bucks down the drain.

397

00:29:54 --> 00:29:59

How do I find somebody who needs a commercial and can afford one?

398

00:30:02 --> 00:30:05

Maybe you could make a commercial.

00:30:05 --> 00:30:09

Have you not been listening? That's what I've been trying--

400 00:30:13 --> 00:30:14 Oh.

401 00:30:14 --> 00:30:16 Right.

402 00:30:23 --> 00:30:25 [TIRES SCREECHING]

403 00:30:40 --> 00:30:41 JIMMY: Let's go. Chop chop.

404 00:30:43 --> 00:30:45 All right. Uh....

405 00:30:45 --> 00:30:46 Plant it right here.

406 00:30:46 --> 00:30:49 I want you to get those dishes behind me.

407 00:30:50 --> 00:30:52 Hi, this is Jimmy McGill. For a limited time-- No.

408
00:30:53 --> 00:30:57

Jimmy McGill here to talk about the wonders of broadcast-- No.

409 00:30:57 --> 00:31:00 Jimmy McGill's the name.

Advertising is--

410 00:31:00 --> 00:31:01 Camera ready.

411 00:31:03 --> 00:31:08 Jimmy McGill with an au

Hi, I'm Jimmy McGill with an amazing opportunity for small business owners--

412 00:31:08 --> 00:31:10 Shit. No. I can't do this.

413 00:31:10 --> 00:31:13 -Sure, you can. -No.

414 00:31:14 --> 00:31:16 We're totally off-brand here.

> 415 00:31:16 --> 00:31:19 I'm Jimmy McGill, a lawyer you can trust.

416 00:31:19 --> 00:31:22 I can't suddenly turn into commercial guy.

417 00:31:24 --> 00:31:26 Hold on.

418 00:31:27 --> 00:31:30 Repeat after me. For a limited time, we'll shoot your commercial today...

419 00:31:30 --> 00:31:32 ...and have it on the air tomorrow.

00:31:32 --> 00:31:34

For a limited time,
we'll shoot your commercial today...

421

00:31:34 --> 00:31:36 ...and have it on air tomorrow.

422

00:31:38 --> 00:31:41
I thought you were president
of the Drama Club or something?

423 00:31:41 --> 00:31:42 I'm treasurer.

424 00:31:44 --> 00:31:46 You, go.

425 00:31:47 --> 00:31:49 Say the words.

426 00:31:49 --> 00:31:54 For a limited, uh, time, uh, only we could--

427 00:31:54 --> 00:31:56 Cut. Maybe next time.

428 00:31:59 --> 00:32:00 Woof.

429

00:32:01 --> 00:32:05
We gonna do this or not? Because either way I'm getting my 100 bucks.

430 00:32:05 --> 00:32:08 Quick, crack open your magic bag. We'll have to Karloff this thing.

431 00:32:09 --> 00:32:11

433 00:33:48 --> 00:33:50 All the same weight?

434 00:33:51 --> 00:33:53 Within a quarter gram.

435 00:33:53 --> 00:33:55 NACHO: You have a scale?

436 00:33:55 --> 00:33:57 [SCOFFS]

437 00:33:57 --> 00:33:59 Take your pick.

438 00:34:26 --> 00:34:27 You forgot how to count?

439 00:34:28 --> 00:34:30 You get five.

440 00:34:30 --> 00:34:33 Don Hector gets six.

441 00:34:46 --> 00:34:48 He's expecting six. 442 00:34:51 --> 00:34:53 And that's what I'm gonna bring.

> 443 00:35:15 --> 00:35:18 He's trying to take six. We only owe him five.

444 00:35:19 --> 00:35:20 He's pushing it.

445 00:35:25 --> 00:35:28 -Give it to him. MAN: You sure?

446 00:35:28 --> 00:35:30 Give it to him.

447 00:35:47 --> 00:35:49 [)))

448 00:37:47 --> 00:37:48 Well?

449 00:37:50 --> 00:37:52 It could work.

450 00:37:54 --> 00:37:55 Okay, then.

452 00:39:05 --> 00:39:07 [SIREN WAILING] 453 00:39:39 --> 00:39:40 [LINE RINGING]

454

00:39:44 --> 00:39:47
WOMAN: Doctor's exchange.
-May I speak with Dr. Lara Cruz, please?

455 00:39:48 --> 00:39:50 -Can you hold a moment? -Yes, I'll hold.

456 00:39:50 --> 00:39:52 [ELECTRICITY BUZZING]

457 00:39:55 --> 00:39:57 [INHALES THEN CLEARS THROAT]

458 00:39:57 --> 00:39:59 WOMAN: Thank you for your patience. -Doctor--?

> 459 00:39:59 --> 00:40:01 -Is this an emergency? -I need to speak with her.

460 00:40:02 --> 00:40:04 -Who's calling? -Yeah, Charles McGill.

461 00:40:04 --> 00:40:06 I'm a patient, former patient.

> 462 00:40:07 --> 00:40:10 I need to see Dr. Cruz as soon as possible.

> > 463

00:40:10 --> 00:40:13
-I'll page her. Please hold.
-Thank you.

464 00:40:14 --> 00:40:15 [GASPS]

465 00:40:19 --> 00:40:20 So?

466 00:40:21 --> 00:40:24 I took the five, then one more.

467 00:40:24 --> 00:40:27 What'd he say? Did he piss himself?

> 468 00:40:27 --> 00:40:31 No, he wasn't there, it was just his guys.

469 00:40:31 --> 00:40:32 So, what happened?

470 00:40:34 --> 00:40:37 They called him, and while we were waiting to see what he'd say...

> 471 00:40:37 --> 00:40:40 ...one of the guys put a gun to my head.

472 00:40:40 --> 00:40:42 They put a gun to your head?

> 473 00:40:43 --> 00:40:44 Mm-hm.

474 00:40:44 --> 00:40:46 It's no big deal.

475 00:40:47 --> 00:40:49 [PHONE RINGING]

476 00:40:50 --> 00:40:51 Lionel.

477 00:40:52 --> 00:40:55 Go outside. See what he found out.

> 478 00:40:55 --> 00:40:56 Yeah.

> 479 00:40:58 --> 00:40:59 [COUGHS]

> 480 00:41:01 --> 00:41:05 So your father...

> 481 00:41:05 --> 00:41:07 ...his shop...

482 00:41:08 --> 00:41:11 ...where does he get his upholstery?

> 483 00:41:13 --> 00:41:15 From, uh, the distributor.

484 00:41:15 --> 00:41:19 And where is the distributor?

> 485 00:41:20 --> 00:41:23 -Jalisco.

-Jalisco. Ah.

486

00:41:24 --> 00:41:29

I want a new way

to get my stuff over the border.

487

00:41:29 --> 00:41:32

A legitimate business.

488

00:41:32 --> 00:41:34

Right, but the chicken man--

489

00:41:34 --> 00:41:39

Temporary.

I want a new front, my own.

490

00:41:40 --> 00:41:46

Don Hector,

my father is a simple man.

491

00:41:46 --> 00:41:49

He is not in the business.

492

00:41:49 --> 00:41:52

-You will teach him.

-Don Hector, please--

493

00:41:52 --> 00:41:55

Don't worry. I'll take

good care of papi. He'll make money.

494

00:41:56 --> 00:41:58

A lot more than with

his little sewing machine.

495

00:41:59 --> 00:42:02

Lionel talked to our guy in Los Lunas.

Looks like Tuco knifed a guy.

496

00:42:02 --> 00:42:04 He broke a guard's jaw.

They've got him in solitary.

497

00:42:05 --> 00:42:08

What?

All he had to do was six months.

498

00:42:08 --> 00:42:10 He'll be in there forever.

499

00:42:12 --> 00:42:14 [HECTOR GRUNTS THEN WHEEZING]

500

00:42:22 --> 00:42:23

Oh...

501

00:42:28 --> 00:42:29 [BREATHING HEAVILY]

502

00:42:34 --> 00:42:36

ARTURO:

Boss.

503

00:42:48 --> 00:42:51
You talk to your father.

504

00:43:13 --> 00:43:15

I promise,

as soon as you see the first one...

505

00:43:15 --> 00:43:18

...you're gonna want

the whole package.

00:43:18 --> 00:43:20 Uh-- Take about an hour.

507

00:43:20 --> 00:43:24

So I'll bring the whole team down there. We'll be there 12:30 sharp.

508

00:43:24 --> 00:43:27

I'm gonna turn you into a star.

509

00:43:27 --> 00:43:30
Absolutely, you'll be
on the air by tomorrow afternoon.

510

00:43:31 --> 00:43:33

I know. It is amazing.

511

00:43:34 --> 00:43:38

Okay, and don't wear stripes because you'll moire.

512

00:43:38 --> 00:43:41

It's a filmmaking term.

Just don't wear stripes.

513

00:43:41 --> 00:43:43

Okay. See you then.

514

00:43:45 --> 00:43:48

-You want a beer?

-Yes. Thanks.

515

00:43:48 --> 00:43:53

So sleeping in your own bed tonight.

Things must be looking up.

00:43:53 --> 00:43:55 I needed clean clothes.

517 00:43:56 --> 00:43:58 What was all that?

518

00:43:58 --> 00:44:03

-Well, I'm unloading that ad time.
-But I thought you couldn't sell it.

519

00:44:03 --> 00:44:04 Well, that's the thing. I'm not.

520

00:44:05 --> 00:44:09

They pay me to make a commercial. I throw in the airtime for free.

521 00:44:09 --> 00:44:10 -Smart. -Yeah.

522

00:44:11 --> 00:44:14

I spent most of the day going door to door pitching. No dice.

523

00:44:14 --> 00:44:18

Then it came to me. I'm selling advertising. Why not advertise?

524

00:44:18 --> 00:44:22

And it worked.

I mean, TV commercials get calls.

525

00:44:22 --> 00:44:26

What commercial did you run? Not-- Not "Gimme Jimmy"?

526

00:44:26 --> 00:44:30 No, I-- I made a new one.

527 00:44:30 --> 00:44:32 When?

528 00:44:32 --> 00:44:33 Today.

529 00:44:35 --> 00:44:36 Right here.

530 00:44:36 --> 00:44:39 So you made a commercial for commercials today?

531 00:44:39 --> 00:44:43 Yeah, I'm starting to think I might break even here.

> 532 00:44:43 --> 00:44:44 [LAUGHS]

> 533 00:44:45 --> 00:44:47 Okay. Let's see it.

> 534 00:44:48 --> 00:44:50 I don't know.

535 00:44:50 --> 00:44:54 It's not my best work. It's very last minute.

536 00:44:54 --> 00:44:57 Well, you're getting calls. It can't be that bad. 537 00:44:57 --> 00:44:59 Yeah.

538

00:44:59 --> 00:45:02 What, now you're getting shy? Heh.

539 00:45:03 --> 00:45:05 Come on.

540 00:45:06 --> 00:45:08 Okay, but keep in mind--

541 00:45:08 --> 00:45:12 Yeah, yeah, it's not your best work. I got it.

> 542 00:45:27 --> 00:45:30 What's that I see? Albuquerque's next TV star?

543 00:45:30 --> 00:45:32 It's you, small business owner.

544 00:45:32 --> 00:45:34 Struggling to make it in today's fast-paced economy?

545 00:45:34 --> 00:45:37 Thought television advertising was too expensive for you?

546 00:45:38 --> 00:45:42 Well, you better think again. You can't afford not to be on TV.

> 547 00:45:42 --> 00:45:44

Look at you, you're a triple threat.

548

00:45:44 --> 00:45:47

Great services,

great products, and most of all...

549

00:45:47 --> 00:45:49

...that face. You're a star.

550

00:45:49 --> 00:45:54

Wrap it all up in your natural charisma and bam, you belong on TV.

551

00:45:55 --> 00:45:58

Better watch out for

autograph hounds and paparazzi.

552

00:45:58 --> 00:46:00

And it gets better.

I can have you on the air tomorrow.

553

00:46:01 --> 00:46:02

You heard me right. Tomorrow.

554

00:46:03 --> 00:46:05

Better get ready to be famous, Albuquerque.

555

00:46:05 --> 00:46:08

I can make you a TV star

for a price you can afford.

556

00:46:08 --> 00:46:10

Call me, Saul Goodman.

00:46:10 --> 00:46:13

The world needs to know about you and your business.

558

00:46:13 --> 00:46:14

Call me now.

559

00:46:18 --> 00:46:22

The guy at the station said he's never seen so many star wipes in a row.

560

00:46:22 --> 00:46:24

It's never been done.

561

00:46:27 --> 00:46:28

KIM:

Saul Goodman?

562

00:46:28 --> 00:46:31

Yeah, it's like, "It's all good, man."
Heh.

563

00:46:31 --> 00:46:34

-That guy has a lot of energy.

-Yeah.

564

00:46:35 --> 00:46:37

It's just a name.

565

00:46:41 --> 00:46:42

Huh.

566

00:46:50 --> 00:46:52

[\ \ \ \]



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